

ARRO Annual General Meeting 2023

Special Resolution :Confirmation of ongoing position on the Executive.

Role: Stakeholder Engagement and Business Development Co-ordinator

Background:

In post covid 2022 it was self-evident that ARRO did not have sufficient funds to continue the ongoing operation of the association without the identification and onboarding of additional sponsors and creation of additional income streams.

In due to the socio-economic factors around Covid, ARRO had lost relevance with various agencies and as a result there was a critical need to re-establish connections with ARRO's agency partners and Stakeholders with a primary focus on re-engaging with long term sponsors and future members.

At the 2022 AGM the role of Stakeholder engagement and Business Development was created for a 12 month trial with a number of critical deliverables mandated by the President:

1. To formally retain the existing sponsorship from FRSA
2. To engage with and negotiate the ongoing sponsorship of PT Rescue
3. To formally retain the ongoing sponsorship of Pacfire
4. To formally retain the sponsorship of Gore
5. To onboard and convert to a 3 year sponsorship a "tool sponsor" and to identify other sponsors.

In the 12-month period since the 2022 AGM the following direct and indirect sponsorships have been confirmed:

6. DIT – donation of travel for buses, trains and trams across Adelaide network for ARC23.
7. FRSA sponsorship –Holmatro tools, monetary and the provision of PAK medical kits.
8. Gore – new fabric "ARRO Blue" and provision of new PPC
9. Interfire sponsorship – Weber tools, monetary and Weber Gloves for ARC23 participants
10. Isimulate – the provision of high-fidelity simulation mannequins for use in Challenge trauma pits
11. McMahon Services – the provision of \$30K worth of plant, operating personnel and monetary sponsorship (Australian based).
12. Milwaukee – tool supply, Eye protection + Safety products for 2023 + monetary from 2024
13. Pacfire – retained sponsorship including provision of new CMT Helmets and CMT PPE
14. Rescue – both Lukas tools and monetary.
15. SA Supplier – supply of buses for Challenge (\$20,000 Value)

In addition, ongoing negotiations are occurring with various other organisations which will see additional equipment and income streams being developed.

In terms of maintaining relevance with agencies and sponsors and advancement of ARRO initial discussions are continuing with the United Nations Centre for Research and Training, University of Newcastle, ANCAP and Standards Australia for access to continuing income streams.

Due to the overwhelming success of the work undertaken by the person filling the temporary role it is recommended that a full-time role of Stakeholder engagement and Business Development Co-ordinator on the Executive of the Association be created.

Change Requirements:

To comply with the relevant Regulations pertaining to Incorporated Associations, and the ARRO Rules of Association (ROA) there is a requirement to amend the ROA to include the additional role on the Executive Committee reporting to the President.

The creation of the role requires modification to

Division 2—Composition of Committee and duties of members

(1) The Committee, to be commonly referred to as the Executive Committee, consists of—

(a) a President; and

(b) a Vice-President; and

(c) a Governance and Compliance Officer; and

(d) a Challenge Coordinator; and

(e) a Stakeholder Engagement and Business Development Coordinator; and

(f) an appointed Executive Officer to undertake the duties of both the Secretary and the Treasurer.

(2) The Committee is to be supported by a standing Technical Subcommittee of ordinary members, elected under rule 53.

